

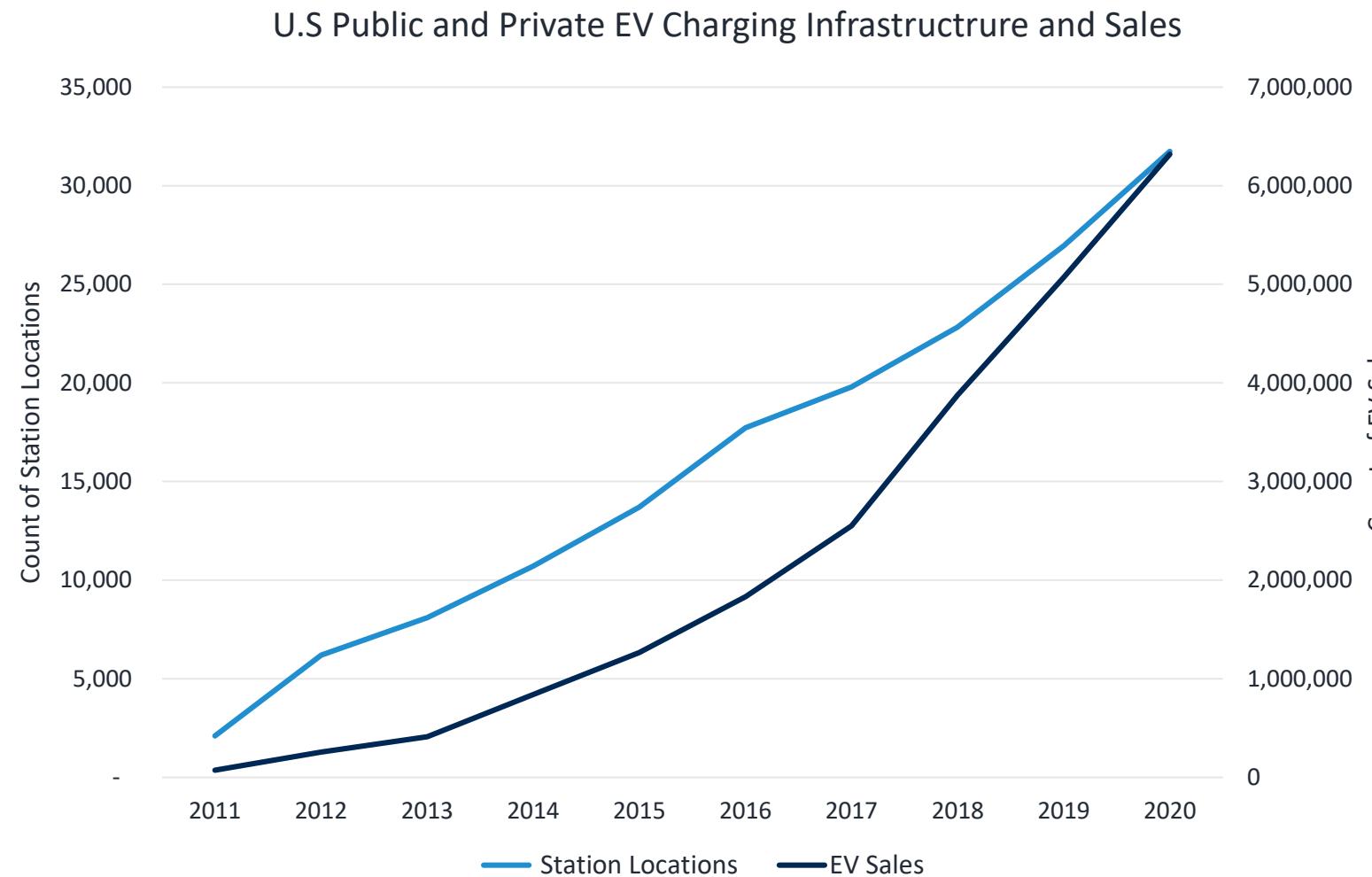
# More charging infrastructure may not mean more people see it

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# Introduction: Growth of EV charging Infrastructure and Sales



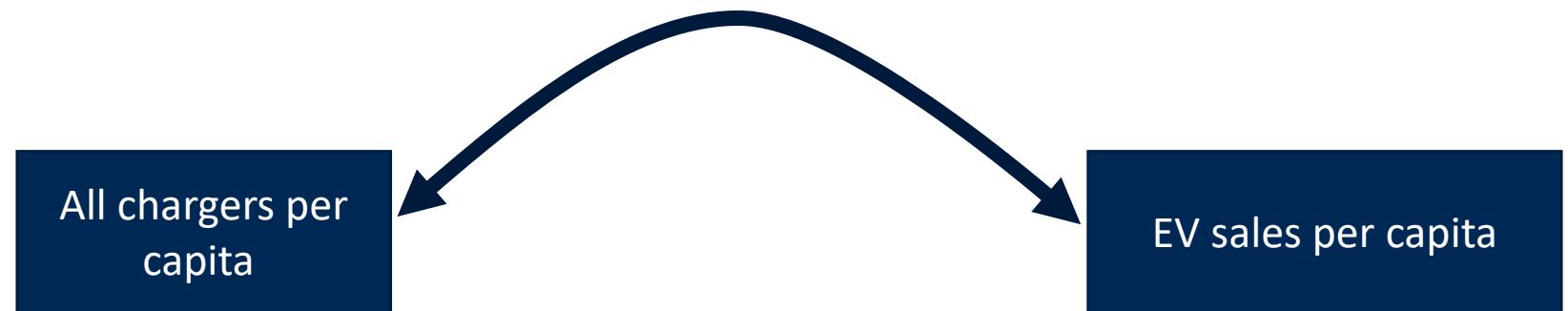
Source: Alternative Fuels Data  
Center

# Does charging infrastructure have an impact on EV sales?



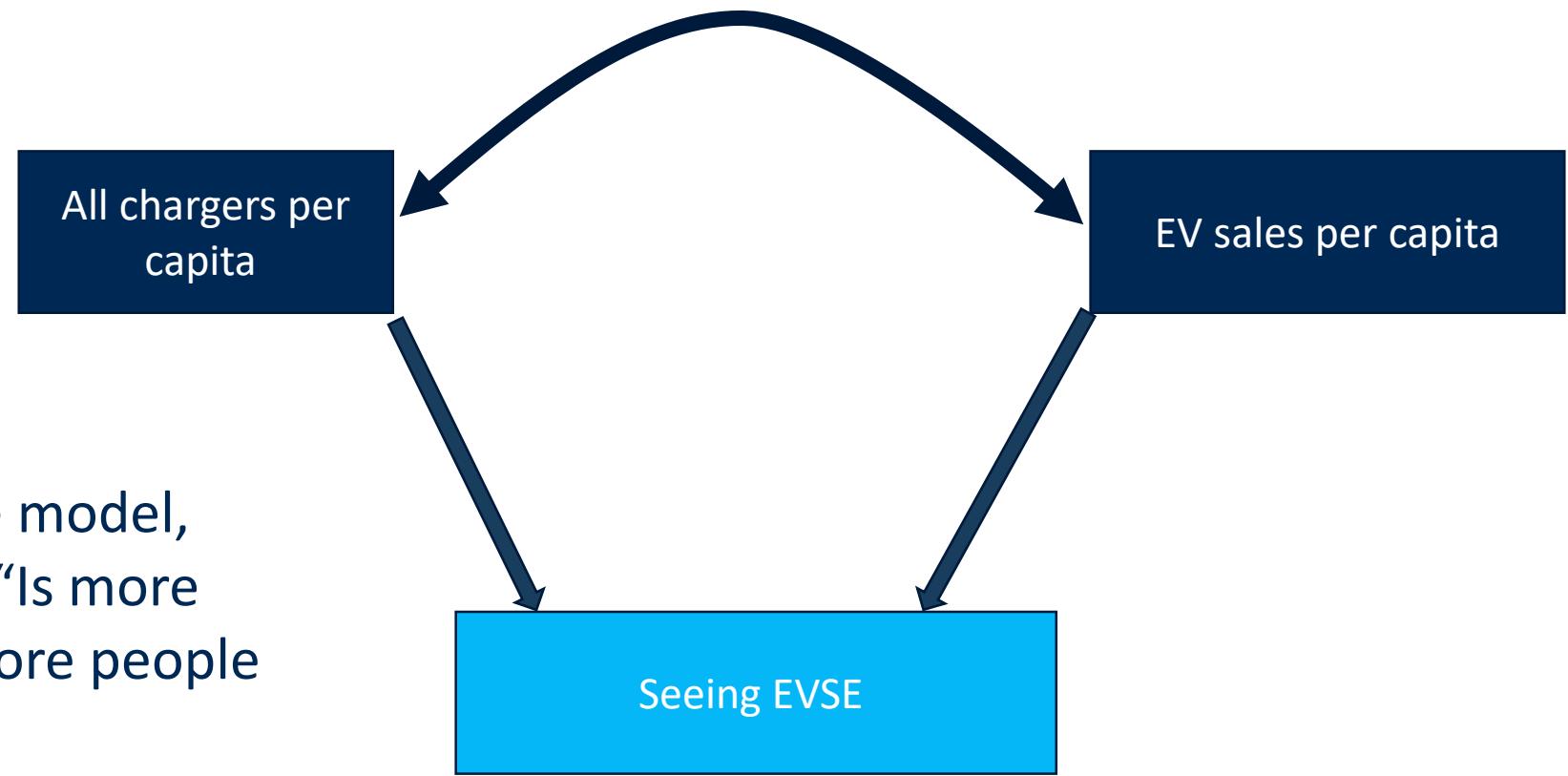
In this framework, EV charging infrastructure is a key facilitator for EV market growth

# Model Framework



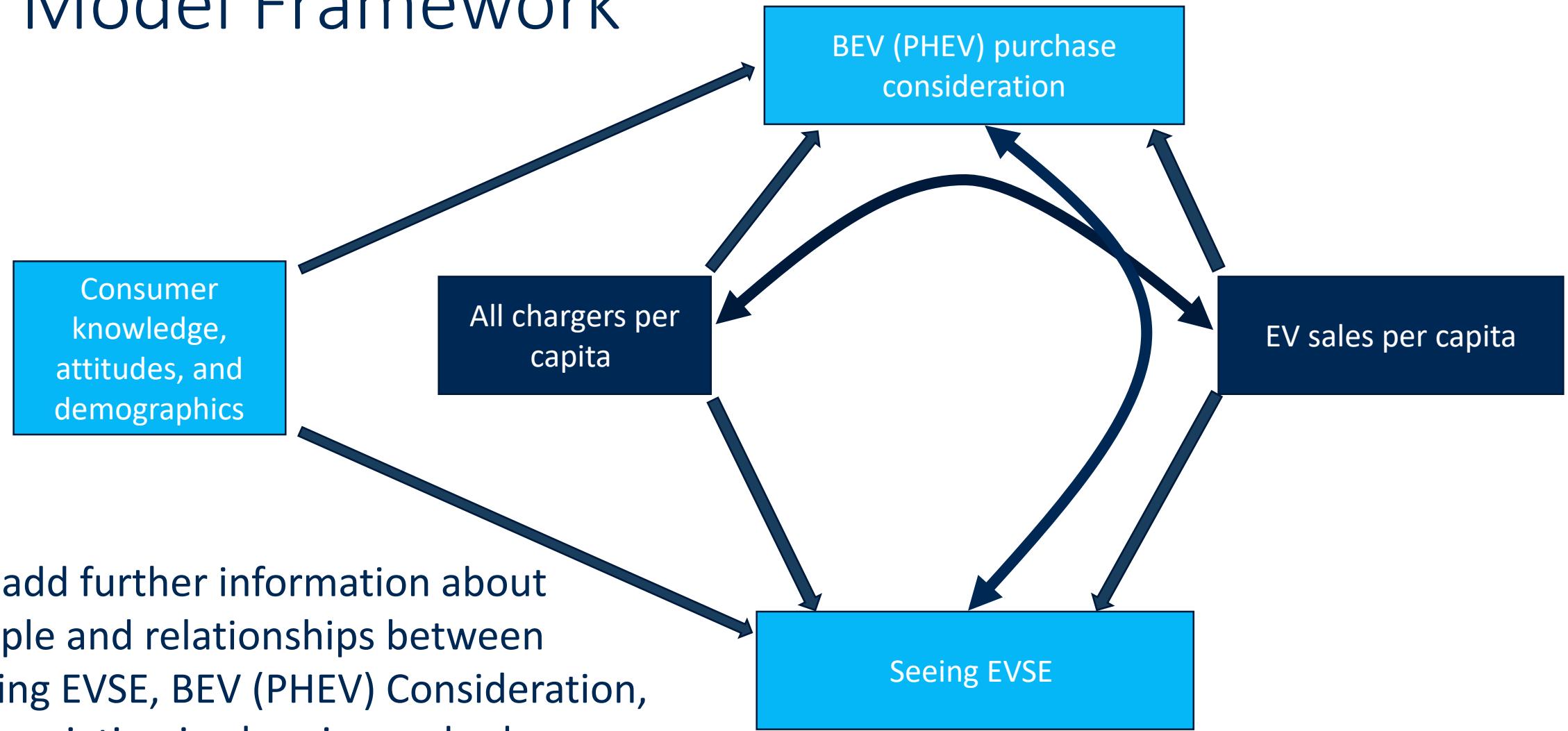
First, we allow for the relationship  
between infrastructure to covary.

# Model Framework

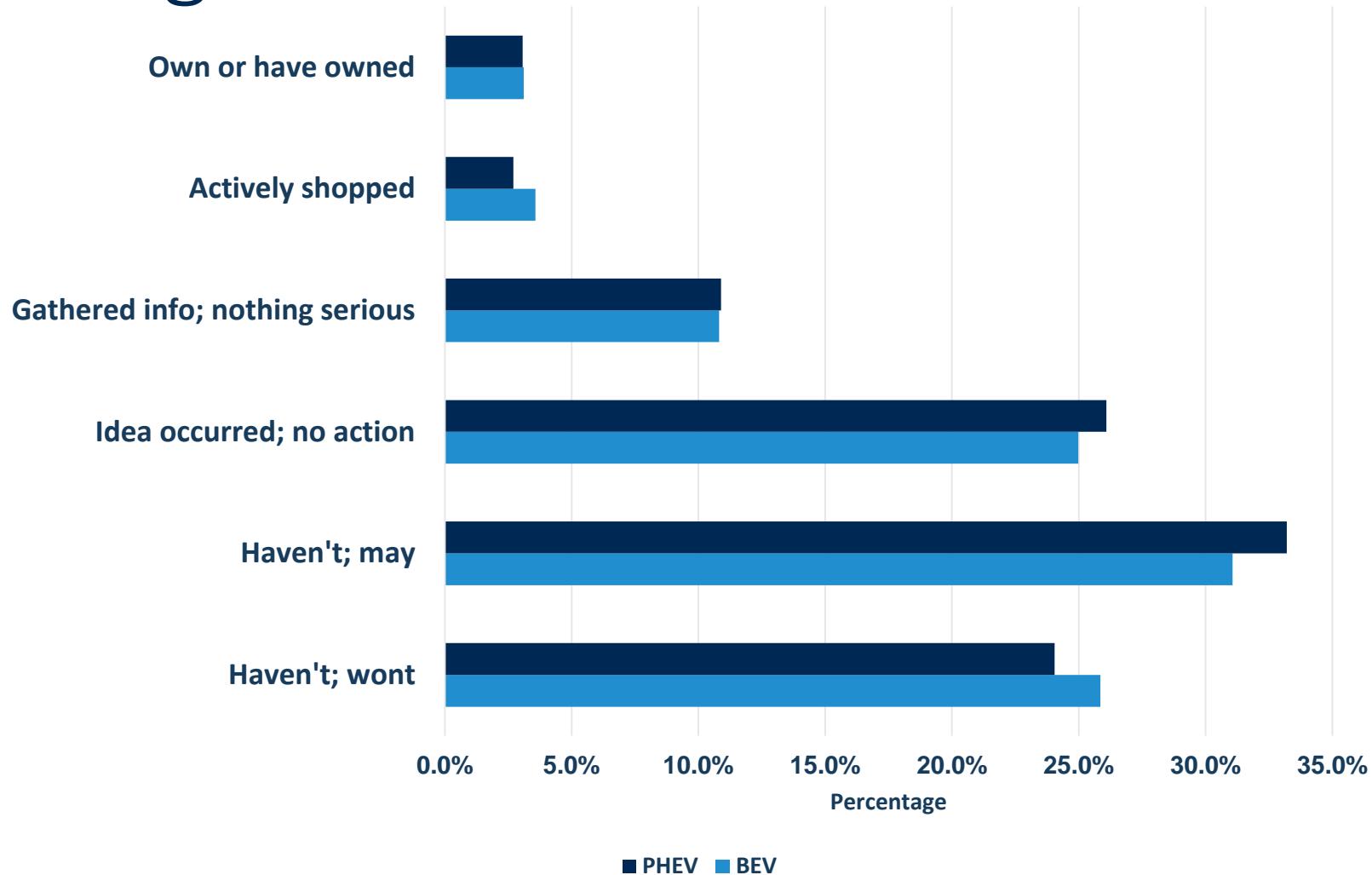


Then, we add people to the model, starting with the question, “Is more charging associated with more people seeing charging?”

# Model Framework

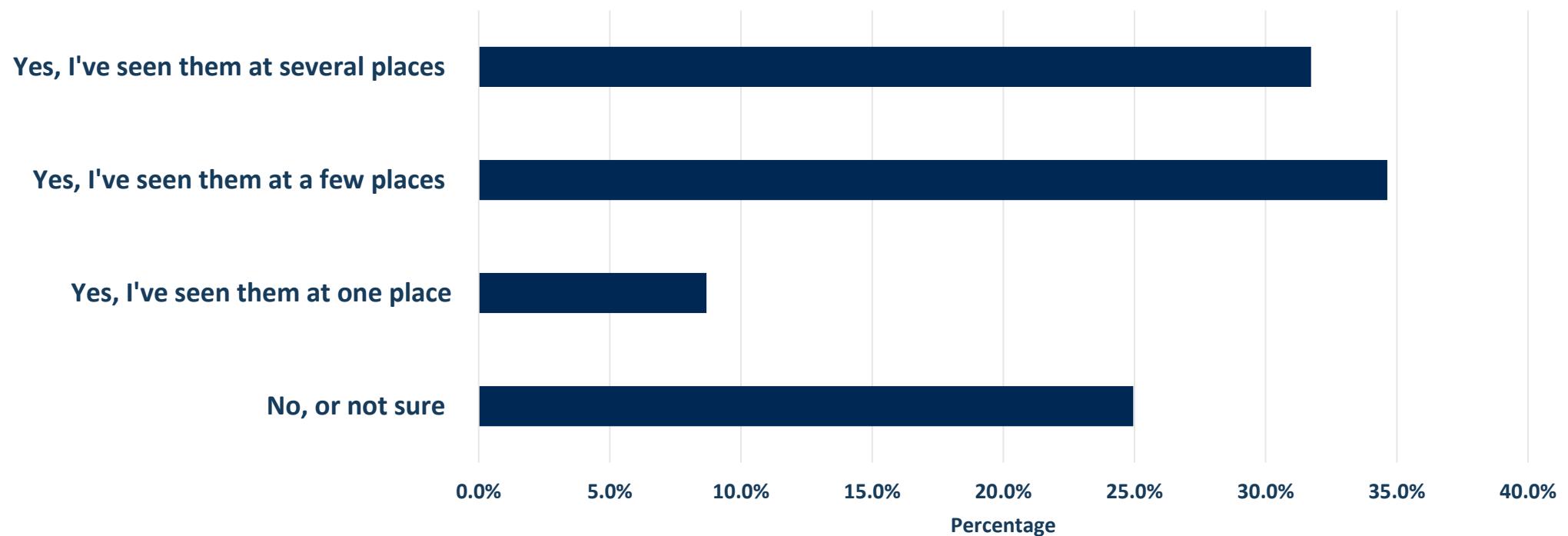


# Measuring EV Purchase Consideration

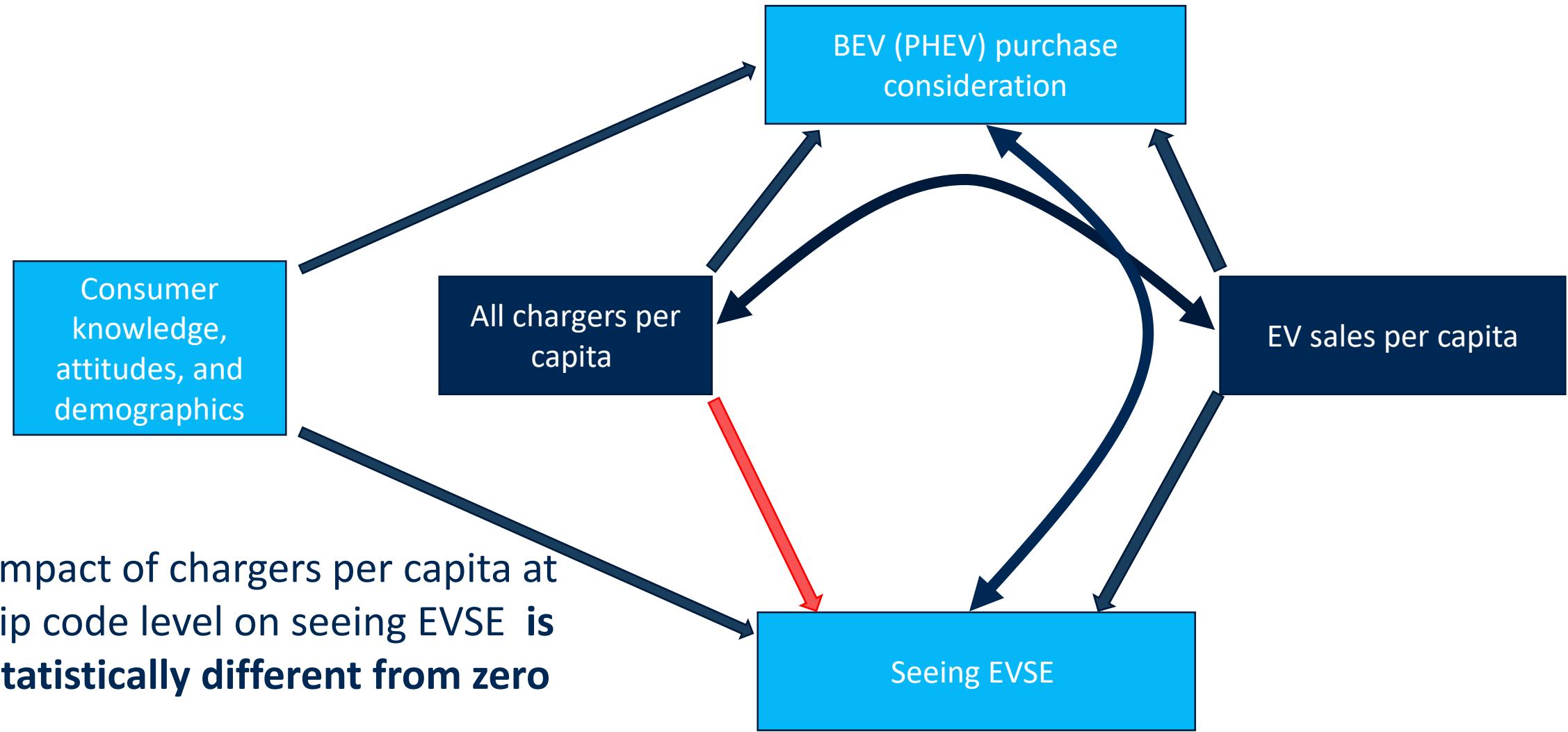


# Measuring Seeing EVSE

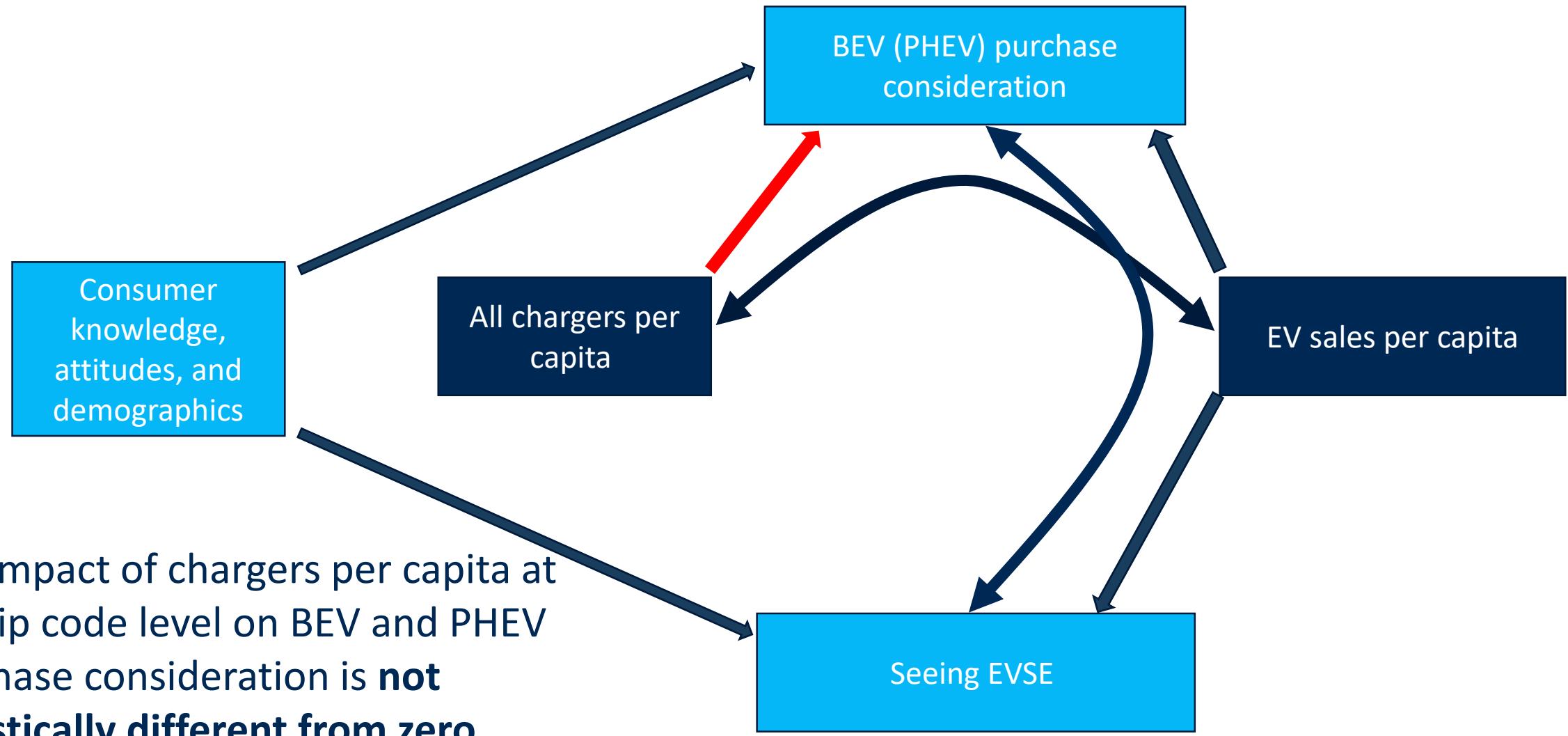
Do people see electric vehicle charging spots in the parking lots and facilities they use?



# Model Results

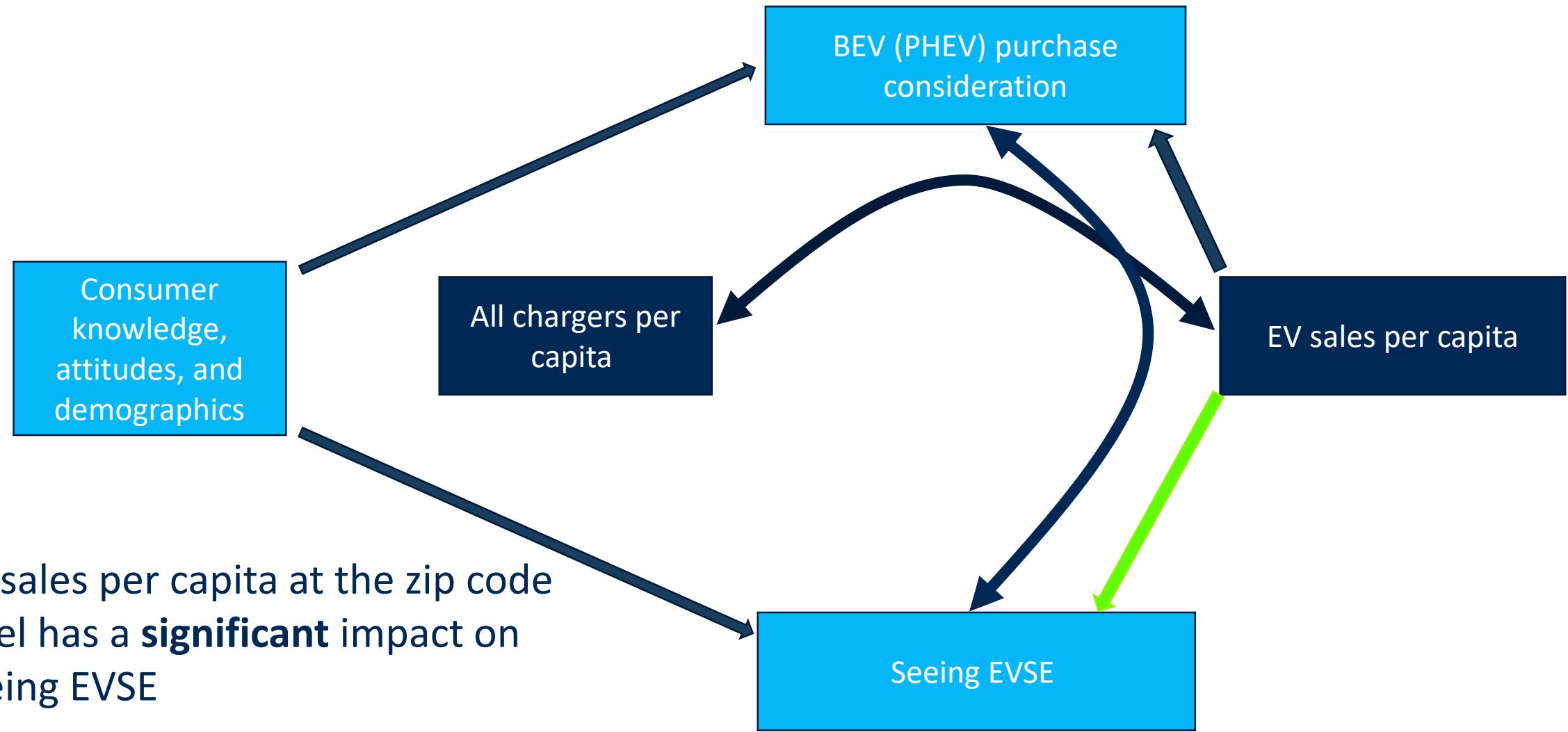


# Model Results

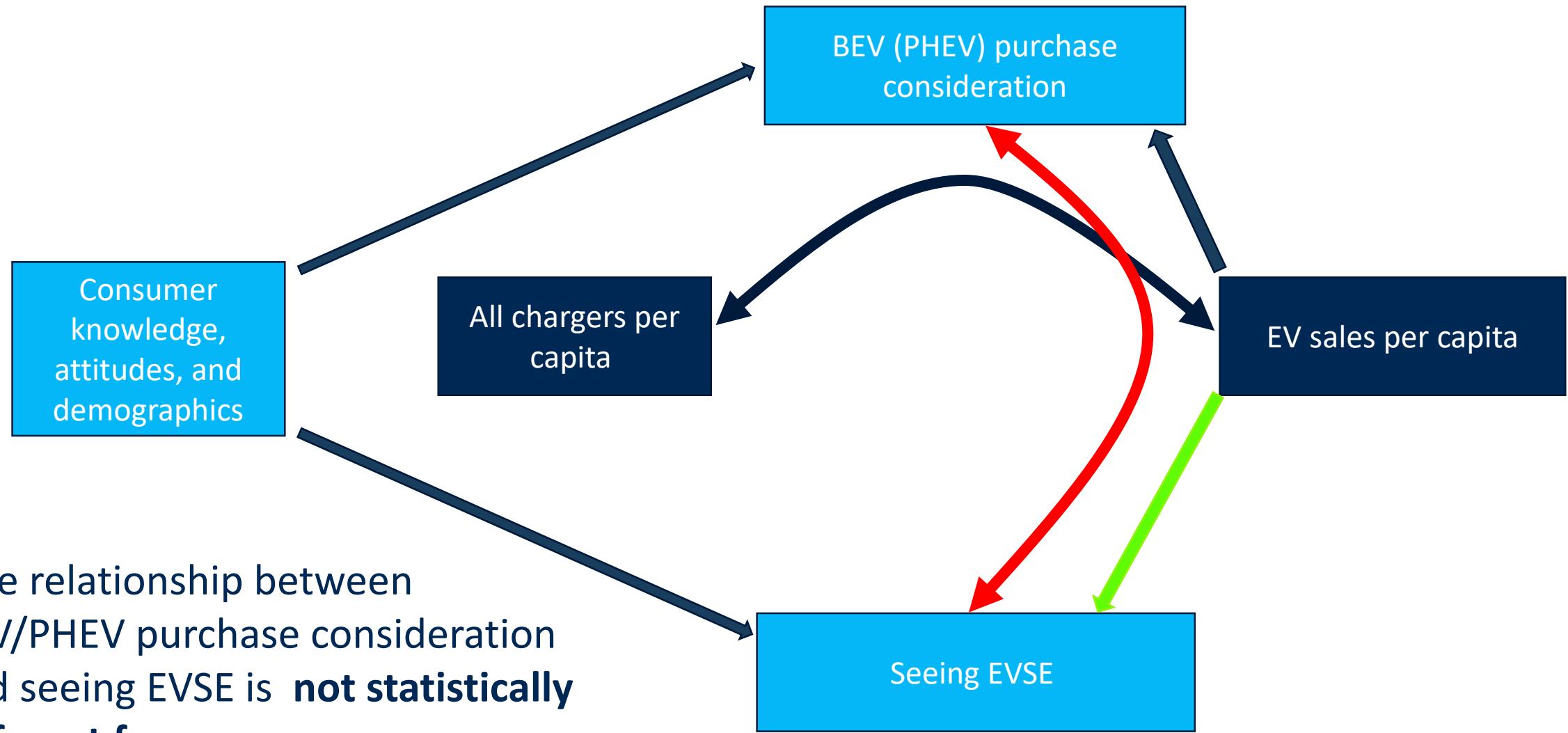


The impact of chargers per capita at the zip code level on BEV and PHEV purchase consideration is **not statistically different from zero**

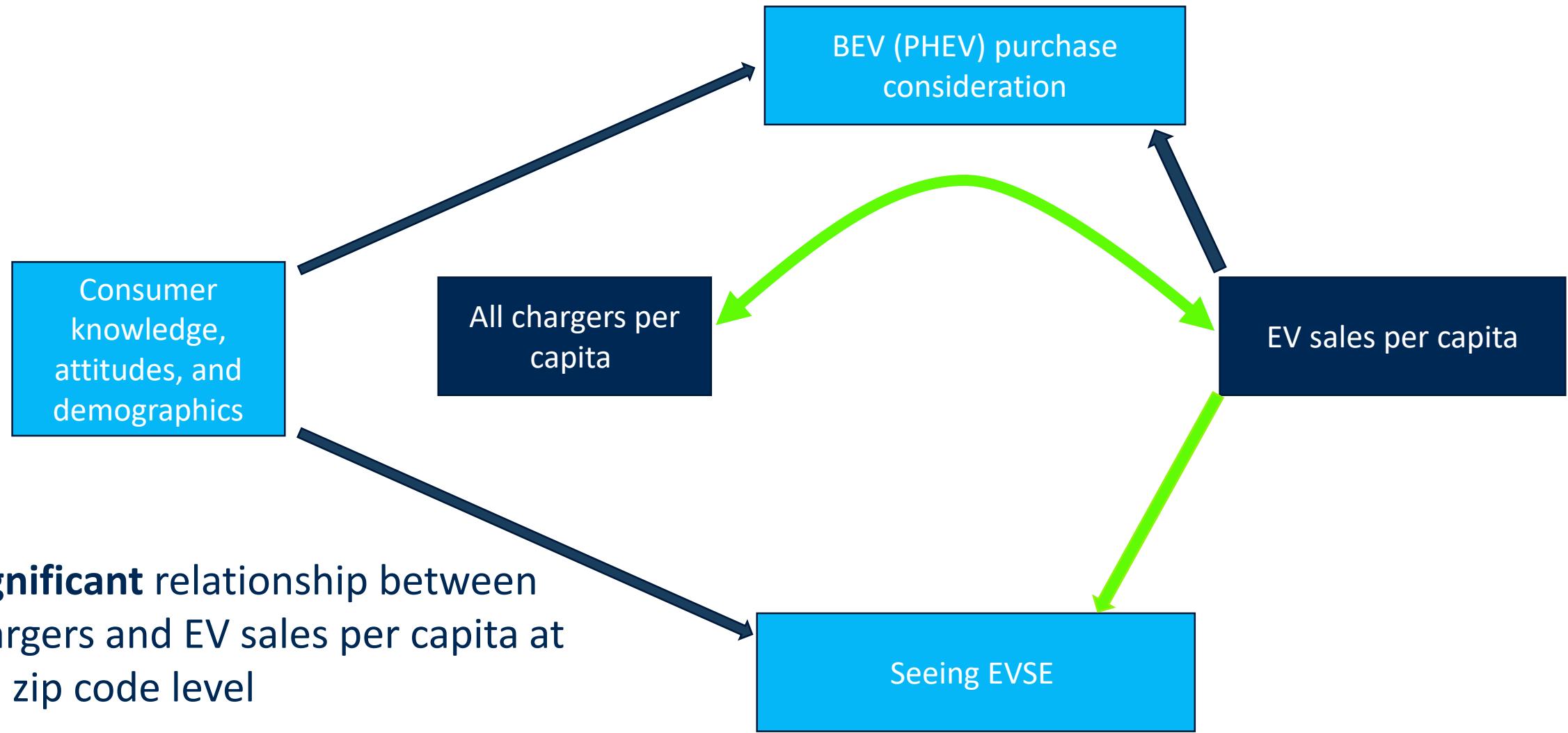
# Model Results



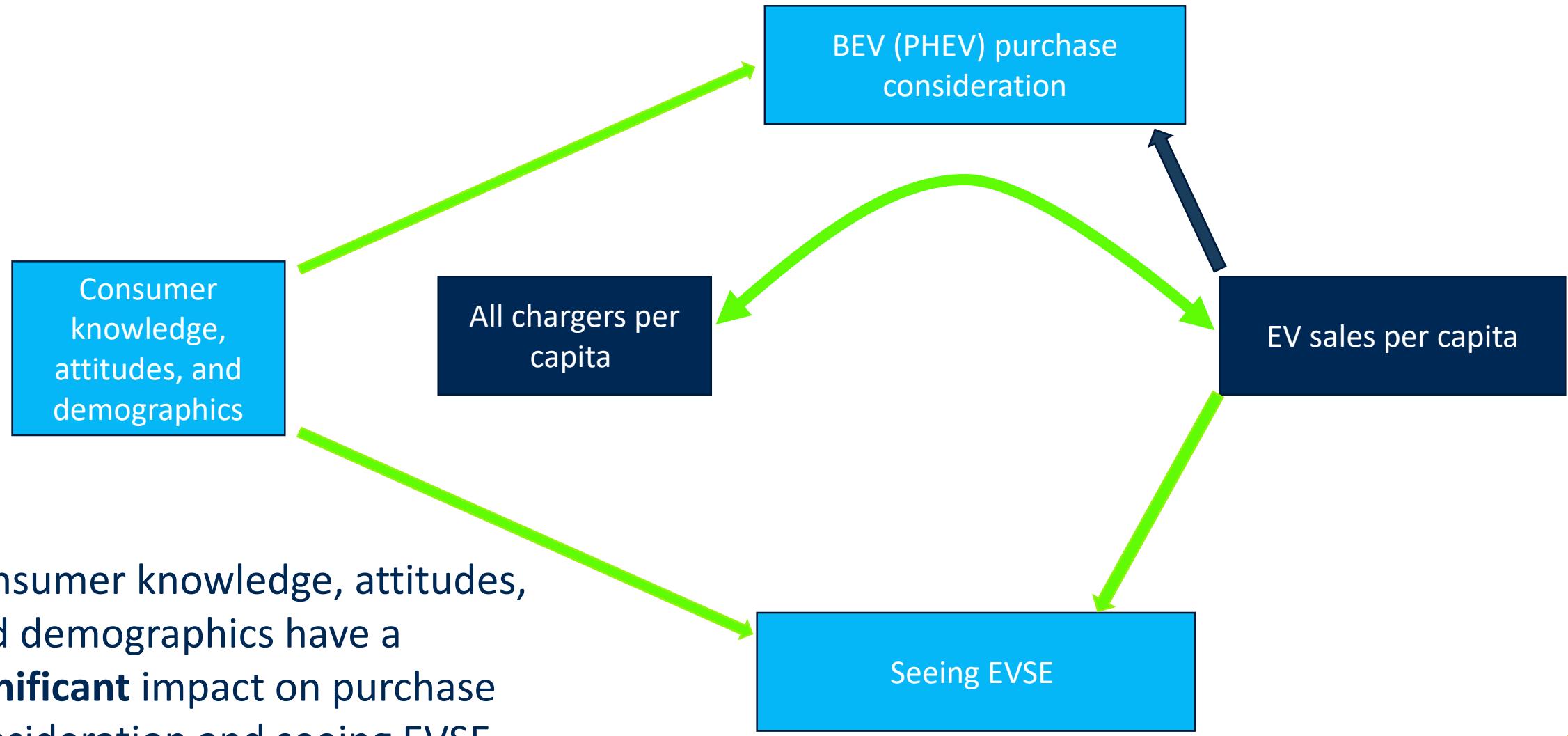
# Model Results



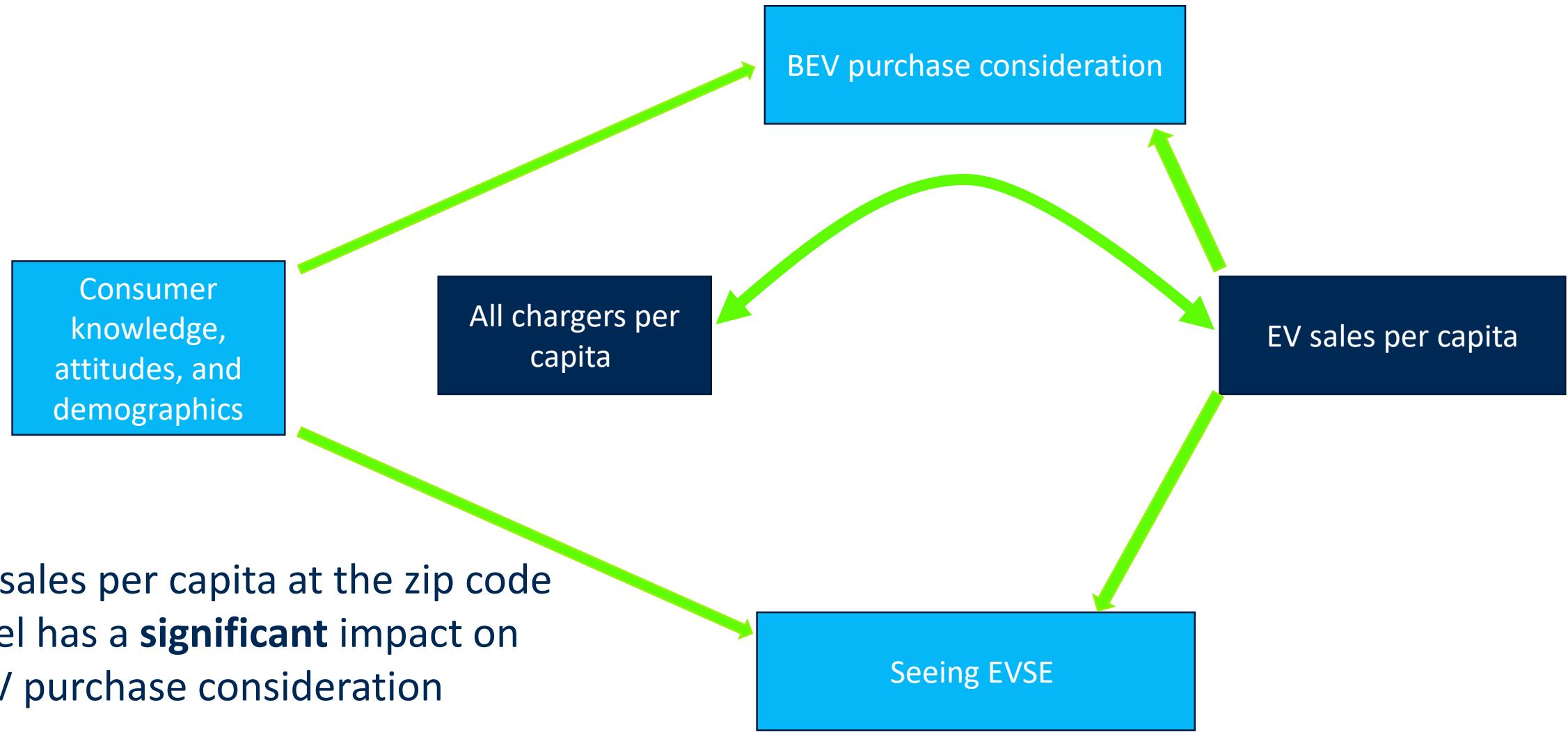
# Model Results



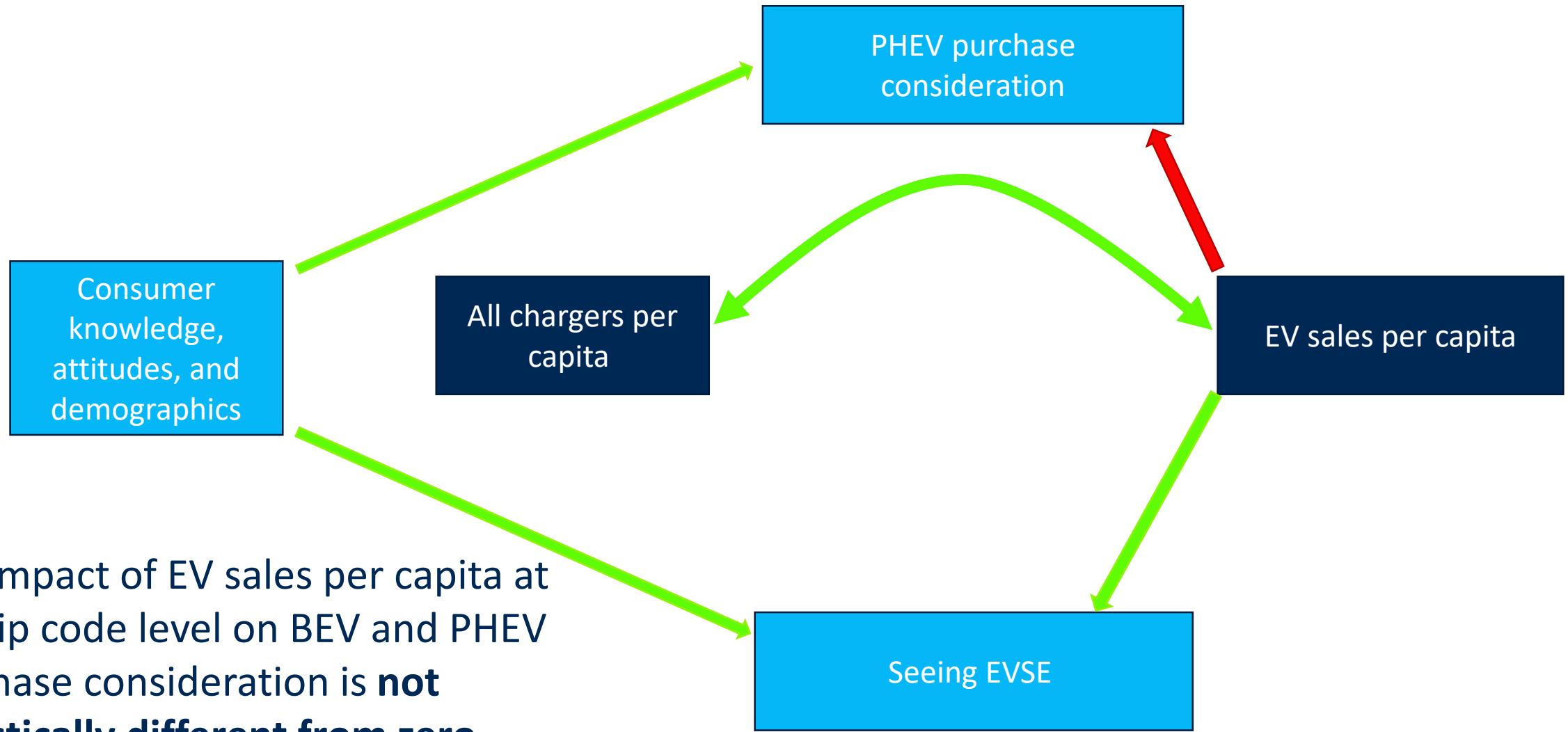
# Model Results



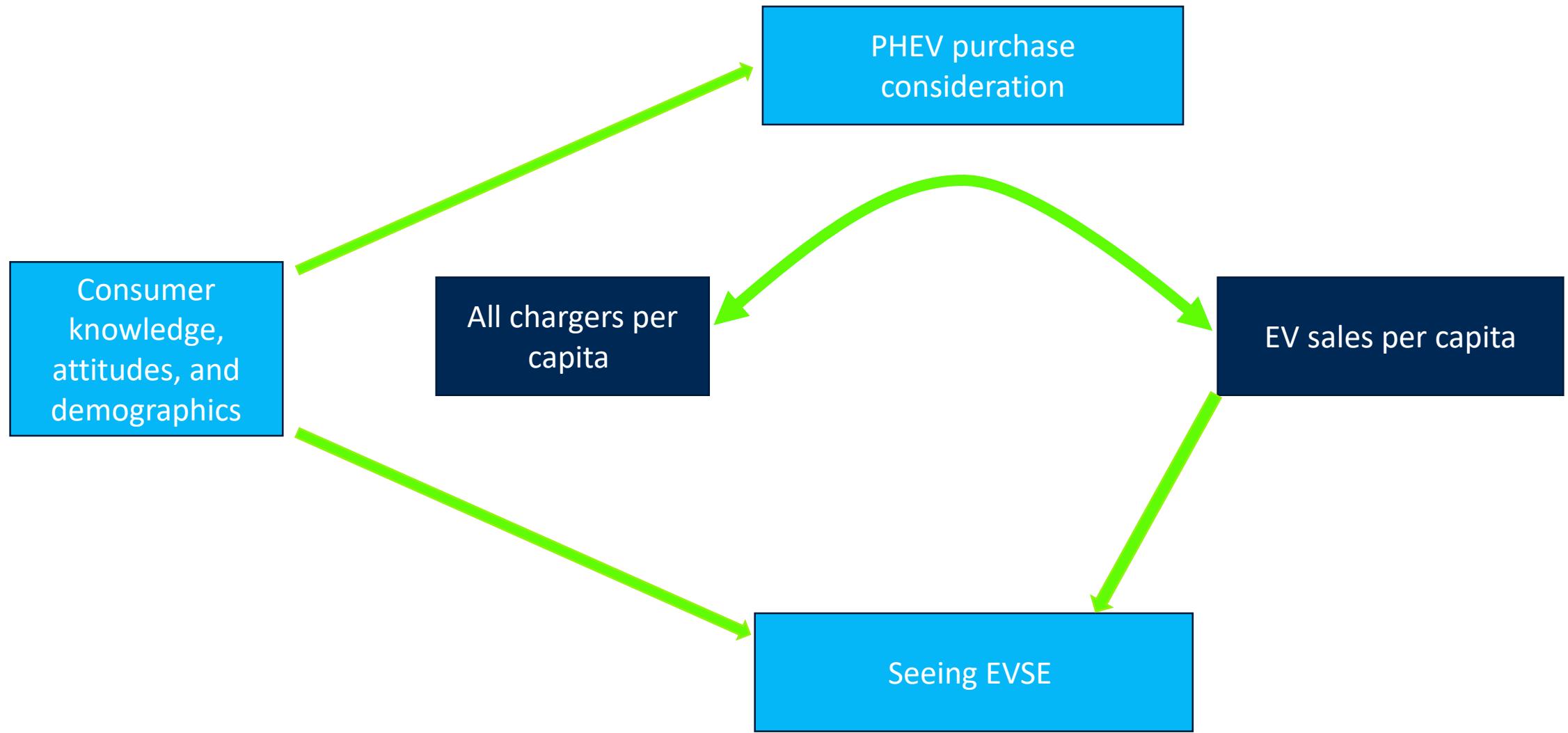
# Final BEV Model



# Final PHEV Model



# Final PHEV Model



# Conclusion

- Does living in a region with more chargers per capita positively correlate with people reporting seeing EV charging?
  - NO
- Does seeing charging infrastructure positively correlate with purchase consideration?
  - NO
- Does living in a region with more chargers per capita positively correlate with purchase consideration?
  - NO
- Prior interest in EVs, as well as demographic factors, are significant in determining whether consumers see the charging infrastructure around them

# Thanks for listening

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Plug-in Hybrid & Electric Vehicle Research Center